



Total IT Upgrade

The current members of SCC Sequoia's Core Team have founded the IT departments of some of Silicon Valley's largest hi-tech firms. For many other firms, we have taken on total responsibility for their IT organizations and rebuilt their IT processes, plans, structure, and overall capability in keeping with industry aligned, up-to-date Best Practices.

Some of the well known companies that have benefited from this service include QANTAS, Lam Research, Tencor Instruments, Cirrus Logic, Saronix, EPRI, Webroot, Marketo, and several others.

Do You Have These Concerns?

- Your IT organization has become slow-to-respond, and marginally competent?
 - Your competitors are using IT as an enabler of innovation and as a competitive asset, and your company isn't?
 - Your IT organization is respected and stable, but non-innovative. You want it to take an *enabling* role in your company's innovation efforts?
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Our Solution

This is very much a “trust building” process. We do not take on this responsibility without first having a broad and deep understanding of a company's IT situation. Thus, we follow a careful three step process:

STEP #1 – We perform a comprehensive assessment of your entire IT organization (can take anywhere from a few weeks to six months).

STEP #2 – If, at the conclusion of step #1, both we and our client think it appropriate, we provide an Interim CIO to run the organization.

STEP #3 – If, at some point during step #2 and after more “trust building”, both we and our client think it appropriate, we prepare a one or two year contract and take on total responsibility for the IT organization, and will return it to the client with a re-trained, re-skilled management team at the end of the contract.

What You Get (at the end of our contract)

- An up-to-date, well managed, staffed, organized, and processed IT organization
- An IT organization that is a pro-active enabler of innovation for your company
- An IT organization that your Top Management Team views as a competitive asset.