SCC SEQUOIA   **"**Solutions that Endure"   www.sccsequoia.com

Interim Management

SCC Sequoia's Core Team is comprised exclusively of IT executives with extensive and highly successful IT management experience. We can help you turn around a troubled project or give your over-burdened CIO some added bandwidth by taking on the management of your technology infrastructure or your Program/Project Management Office or any other IT element that is consuming overly much of your CIOs time. In the absence of a CIO, we can provide one that is very well qualified – and have done so many times.

Do You Have These Concerns?

- An important IT project is clearly in trouble?
- You suspect your CIO might have too much on his/her plate?
- Your CIO has just resigned and you are uncomfortable giving the responsibility to one of his/her subordinates?

- Your CIO is excellent technically but less so from an interpersonal point of view. Might a temporary on-site mentor help?
- Your IT organization is respected and stable but non-innovative?

Our Solution

SCC Sequoia listens carefully and discretely to your concerns. We probe for a thorough understanding – and then provide you with an Interim Executive whose skills are well aligned with your needs.

If we provide an Interim CIO, we work with you to develop an up-to-date, tailored-to-the-job Job Description for you to use in your search. We often play an important role in the selection of a well qualified Executive Search firm and oversee their work.

If we are a notch below the CIO, we will ask you to provide an upwardly mobile current IT employee to work closely with us so that when we leave, we will be able to leave behind, in that employee, a reservoir of knowledge (and successful experience) so you won't need to keep calling us back.

If we take on a troubled project, we will first determine what has caused the trouble: under-funding, scope creep, less-than-the-best team, or whatever, and work with you to cancel that cause. Rarely is the cause technology. Often it is focus – as in "too broad" or "boiling the ocean."

What You Get (depending on our interim role)

- An appropriately skilled interim IT executive
- A project back on track
- An internal Reservoir-of-Experience
- A new CIO that fits your needs
- An IT organization that sees beyond its basic services and is well on its way to becoming an innovative competitive asset